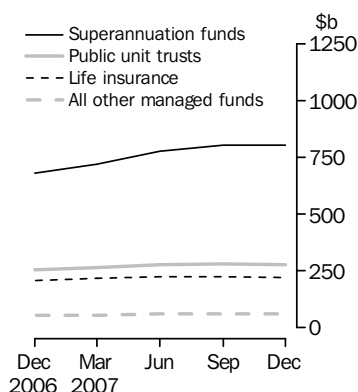


MANAGED FUNDS AUSTRALIA

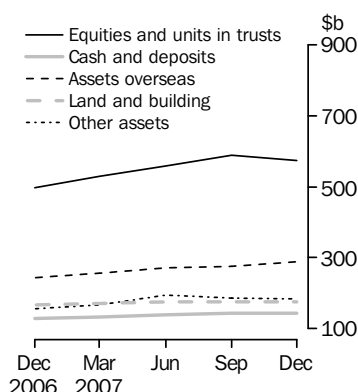
EMBARGO: 11.30AM (CANBERRA TIME) THURS 28 FEB 2008

Consolidated Assets

Type of Institution



Type of asset



INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Judy Sykes on Canberra (02) 6252 5222.

KEY FIGURES

| CONSOLIDATED ASSETS | Dec Qtr 2006 \$m | Sep Qtr 2007 \$m | Dec Qtr 2007 \$m |
|---------------------------|---------------------|---------------------|---------------------|
| Superannuation funds | 680 563 | 801 893 | 802 409 |
| Public unit trusts | 254 533 | 280 533 | 278 536 |
| Life insurance offices(a) | 205 966 | 224 424 | 220 764 |
| All other managed funds | 53 346 | 62 414 | 61 399 |
| Total | 1 194 409 | 1 369 265 | 1 363 108 |

(a) Investments by superannuation funds which are held and administered by life insurance offices are included under life insurance offices.

Note: See note on consolidation in Explanatory Notes, paragraph 10.

KEY POINTS

CONSOLIDATED ASSETS

- Total consolidated assets of managed funds institutions were \$1,361.6b at 31 December 2007, a decrease of \$7.7b (1%) on the revised September quarter 2007 figure of \$1,369.3b. This was the first fall since March 2003.
- Consolidated assets of superannuation funds increased by \$0.5b (0.1%), while life insurance offices decreased by \$3.7b (2%), public unit trusts decreased by \$3.5b (1%), cash management trusts decreased by \$0.8b (2%), common funds decreased by \$0.1b (1%), and friendly societies remained virtually unchanged.
- Investment in equities and units in trusts decreased by \$14.5b (2%) and cash and deposits decreased by \$3.0b (3%). Other decreases were recorded in land and buildings, down \$1.8b (1%) and long-term securities, down \$1.7b (2%). Increases occurred in assets overseas, up \$12.0b (4%), and short term securities, up \$1.2b (1%). During the December quarter 2007, the S&P/ASX 200 fell 3.5%, the price of foreign shares (represented by the US S&P 500) fell 3.8% and the A\$ remained static against the US\$.
- Investment managers had \$1,258.0b in funds under management at 31 December 2007, down \$11.6b (1%) on the revised September quarter 2007 figure of \$1,269.5b. They managed \$874.8b (64%) of the consolidated assets of managed funds institutions.

NOTES

FORTHCOMING ISSUES

ISSUE (Quarter)

RELEASE DATE

| | |
|----------------|------------------|
| March 2008 | 29 May 2008 |
| June 2008 | 28 August 2008 |
| September 2008 | 27 November 2008 |
| December 2008 | 26 February 2009 |

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REVISIONS IN THIS ISSUE

There have been significant revisions back to March 2006 to the superannuation fund data, as a result of a review of compilation methods used by the Australian Taxation Office in determining the estimates of self managed superannuation funds (SMSFs).

In addition there have been revisions in some series as a result of corrections to previous period data reported by surveyed funds and the receipt of revised administrative data. Specifically, investment managers data has been revised back to September 2004; cash management trusts data back to September 2006; public unit trusts data back to March 2007; and life insurance offices data back to June 2007.

ROUNDING

Discrepancies may occur between sums of the component items and totals due to rounding.

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ABBREVIATIONS

| | |
|-------------|---|
| \$b | billion (thousand million) dollars |
| \$m | million dollars |
| A\$ | Australian dollars |
| ABS | Australian Bureau of Statistics |
| APRA | Australian Prudential Regulation Authority |
| S&P 500 | Standard & Poor's 500 Index |
| S&P/ASX 200 | Standard and Poor's Australian Stock Exchange top 200 |
| US | United States (of America) |
| US\$ | United States dollars |

Peter Harper
Acting Australian Statistician

CONTENTS

page

| | |
|----------------------------|---|
| Time series data | 4 |
|----------------------------|---|

ANALYSIS

| | |
|--------------------|---|
| Analysis | 5 |
|--------------------|---|

CONSOLIDATED ASSETS

| | |
|---|---|
| 1 Managed funds, Consolidated assets, Amounts outstanding at end of period | 9 |
|---|---|

UNCONSOLIDATED ASSETS

| | |
|--|----|
| 2 Life insurance offices, Unconsolidated assets, Amounts outstanding at end of period | 10 |
| 3 Superannuation funds, Unconsolidated assets, Amounts outstanding at end of period | 11 |
| 4 Public unit trusts, Unconsolidated assets, Amounts outstanding at end of period | 12 |
| 5 Friendly societies, Unconsolidated assets, Amounts outstanding at end of period | 13 |
| 6 Common funds, Unconsolidated assets, Amounts outstanding at end of period | 14 |
| 7 Cash management trusts, Unconsolidated assets, Amounts outstanding at end of period | 15 |

SOURCE OF FUNDS

| | |
|---|----|
| 8 Investment managers, Source of funds, Amounts outstanding at end of period | 16 |
|---|----|

OTHER INFORMATION

| | |
|------------------------------------|----|
| Explanatory Notes | 17 |
| List of related articles | 19 |

TIME SERIES DATA

TIME SERIES DATA

Data available free on the ABS web site <<http://www.abs.gov.au>> include:

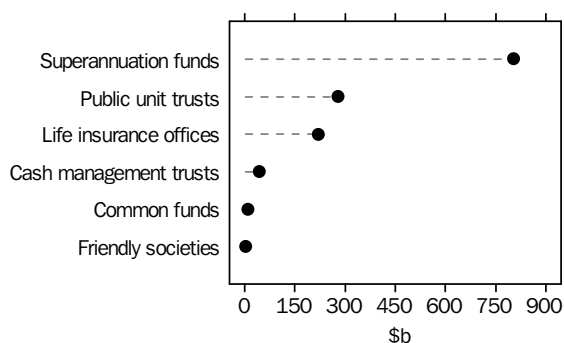
- longer time series of all tables contained in this publication, and
- the following tables:
 5. Friendly societies, unconsolidated assets, and liabilities
 9. Public unit trusts, total assets by type of trust, total assets by type of asset, liabilities and unit holders' funds, and financial operations
 10. Listed property trusts, assets, liabilities and unit holders' funds, and financial operations
 11. Listed equity trusts, assets, liabilities and unit holders' funds, and financial operations
 12. Listed mortgage trusts, assets, liabilities and unit holders' funds, and financial operations
 13. Unlisted property trusts, assets, liabilities and unit holders' funds, and financial operations
 14. Unlisted equity trusts, assets, liabilities and unit holders' funds, and financial operations
 15. Unlisted mortgage trusts, assets, liabilities and unit holders' funds, and financial operations
 16. Unlisted other trusts, assets, liabilities and unit holders' funds, and financial operations
 17. Cash common funds, assets, liabilities, deposits and withdrawals, and maturity dissection of assets
 18. Non-cash common funds, assets, liabilities, deposits and withdrawals
 19. Cash management trusts, number of trusts, financial operations and yields, liabilities, assets—detailed component, maturity dissection of assets

ANALYSIS

CONSOLIDATED ASSETS

By type of institution

At 31 December 2007, consolidated assets of superannuation funds were \$802.4b, up \$0.5b (0.1%) on the revised September 2007 figure. Consolidated assets of public unit trusts were \$277.0b, a decrease of \$3.5b (1%), while the consolidated assets of life insurance offices were \$220.8b, a decrease of \$3.7b (2%). Cash management trusts' consolidated assets decreased by \$0.8b (2%) to \$45.7b; common funds' consolidated assets decreased by \$0.1b (1%) to \$11.6b, and the consolidated assets of friendly societies remained virtually unchanged at \$4.1b.



By type of asset

The major asset movements for the quarter were equities and units in trusts, down \$14.5b (2%), assets overseas, up \$12.0b (4%), land and buildings, down \$1.8b (1%), long term securities, down \$1.7b (2%) and short term securities, up \$1.2b (1%).

Cross investment

The table below presents the unconsolidated, cross-invested and consolidated assets of managed funds by type of fund as at 31 December 2007.

| | Unconsolidated assets | Cross- invested assets | Consolidated assets |
|------------------------|--------------------------|------------------------------|------------------------|
| Type of fund | \$m | \$m | \$m |
| Life insurance offices | 256 118 | 35 353 | 220 764 |
| Superannuation funds | 966 997 | 164 588 | 802 409 |
| Public unit trusts | 313 906 | 35 371 | 278 536 |
| Friendly societies | 7 268 | 3 170 | 4 098 |
| Common funds | 12 297 | 678 | 11 619 |
| Cash management trusts | 45 683 | — | 45 683 |
| Total | 1 602 269 | 239 161 | 1 363 108 |

— nil or rounded to zero (including null cells)

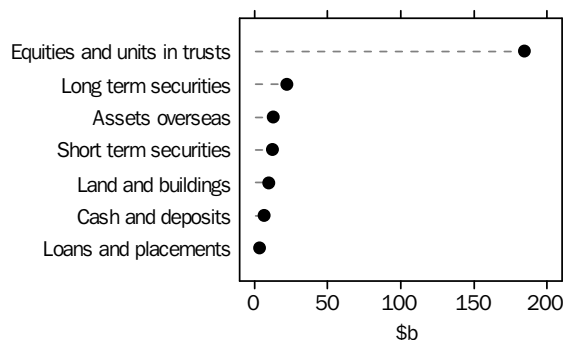
ANALYSIS *continued*

UNCONSOLIDATED

ASSETS

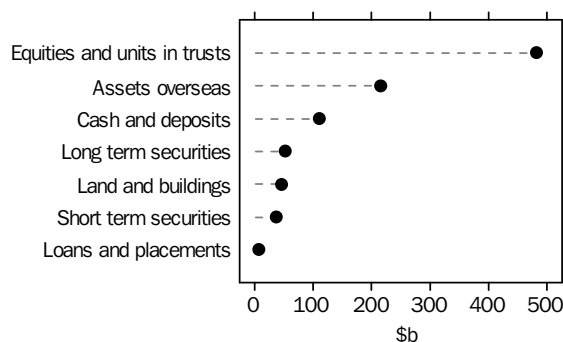
Life insurance offices

At 31 December 2007, the total assets of life insurance offices were \$256.1b, a decrease of \$5.7b (2%) on the revised September 2007 figure of \$261.8b. Increases were recorded in loans and placements of \$0.2b (7%), short term securities of \$0.3 (2%), other financial assets of \$1b (39%) and assets overseas of \$0.2b (2%). Offsetting this were decreases in cash and deposits of \$0.1b (1%), long term securities of \$1b (4%), equities and units in trusts of \$6.0b (3%) and land and buildings of \$0.4b (4%) as well as a marginal decrease in other non-financial assets.



Superannuation funds

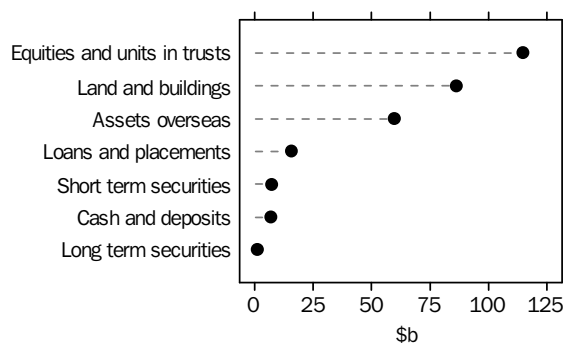
The total assets of superannuation funds held outside of life offices was \$967.0b at 31 December 2007, an increase of \$1.1b (0.1%) on the revised September 2007 figure of \$965.9b. Major increases were recorded for: assets overseas of \$10.6b (5%), and short term securities of 1.1b (3%). These gains were partially offset by decreases in: equities and units in trusts of \$8.5b (2%), cash and deposits of \$2.1b (2%), and long term securities of \$0.4b (1%).



ANALYSIS *continued*

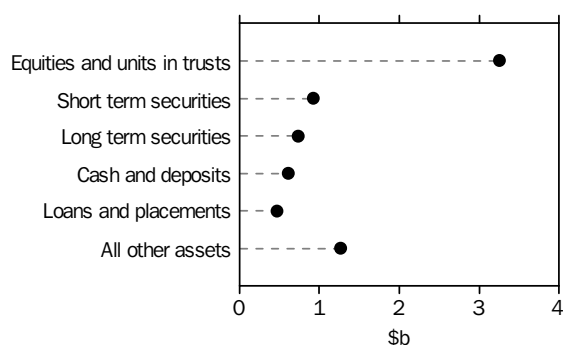
Public unit trusts

The total assets for public unit trusts was \$312.2b at 31 December 2007, down \$5.5b (2%) on the revised September 2007 figure of \$317.7b. The major decreases were in equities and units in trusts, down \$3.5b (3%), land and buildings, down \$2.3b (3%) and other non-financial assets, down \$0.7b (4%). These were offset partially by an increase of \$1.2b (2%) in holdings of assets overseas.



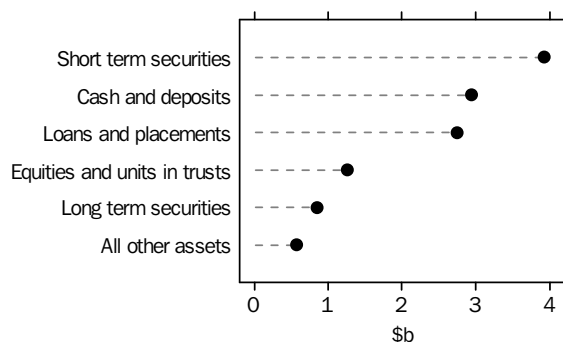
Friendly societies

Total assets of friendly societies was \$7.3b at 31 December 2007, which was a marginal increase on the September quarter 2007 figure of \$7.2b. Major movements were an increase in non-financial assets, up \$0.1b (25%) and a decrease in loans and placements, down \$0.1b (14%).



Common funds

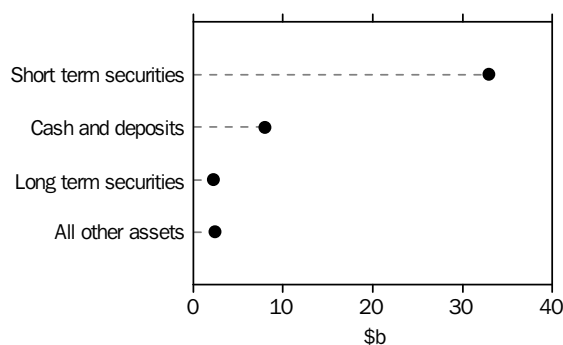
Total assets of common funds was \$12.3b at 31 December 2007, down \$0.2b (1%) on the September quarter 2007 figure. The major increase was in short term securities, up \$0.2b (6%), as well as a marginal increase in loans and placements. This was offset by a decrease in cash and deposits, down \$0.3b (10%) and long term securities, down \$0.1b (8%); as well as marginal decreases in equities and units in trusts, other non-financial assets and assets overseas.



ANALYSIS *continued*

Cash management trusts

Total assets of cash management trusts was \$45.7b at 31 December 2007, down \$0.8b (2%) on the September quarter 2007 figure. The major increase was loans and placements, up \$0.1b (4%). This was offset by decreases in cash and deposits, down \$0.6b (7%), long term securities, down \$0.2b (6%), as well as marginal decreases in short term securities and other financial assets.



INVESTMENT MANAGERS

Source of funds under management

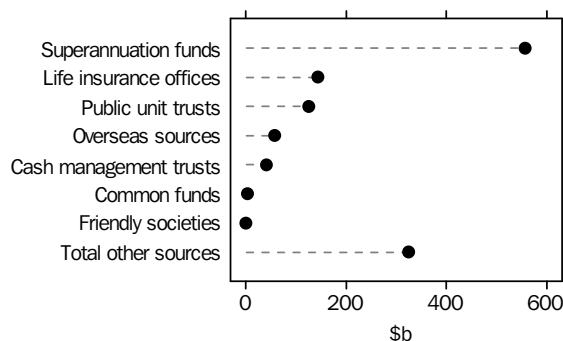
During the December quarter 2007 there was a decrease in total funds under management by investment managers of \$10.9b (1%) on the revised September quarter figure of \$1,269.5b, bringing the total funds under management to \$1,258.7b.

The value of funds under management on behalf of superannuation funds increased by \$4.4b (1%), public unit trusts decreased by \$2.6b (2%), life insurance offices decreased by \$2.8b (-2%) and cash management trusts decreased by \$1.1b (2%).

During the quarter the value of funds under management on behalf of sources other than managed funds decreased \$6.4b (2%). Of this, the largest decreases were in funds under management on behalf of other investment managers, down \$2.1b (6%), other trusts, down \$1.3b (1%), and government, down \$1.2b (5%).

The value of funds under management on behalf of overseas sources was \$58.2b, a decrease of \$2.2b (4%) on the revised September 2007 quarter figure.

The value of managed funds assets invested through investment managers was \$876.1b at 31 December 2007, representing 64% of the consolidated assets of managed funds.



MANAGED FUNDS, Consolidated assets, Amounts outstanding at end of period

| | 2003-04 | 2004-05 | Mar Qtr 2006 | Jun Qtr 2006 | Sep Qtr 2006 | Dec Qtr 2006 | Mar Qtr 2007 | Jun Qtr 2007 | Sep Qtr 2007 | Dec Qtr 2007 |
|------------------------------|----------------|----------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| <i>Institution/asset</i> | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| Type of institution | | | | | | | | | | |
| Life insurance offices(a) | 174 992 | 191 353 | 194 829 | 199 357 | 199 981 | 205 966 | 215 777 | 222 678 | 224 424 | 220 764 |
| Superannuation funds | 412 754 | 486 340 | 591 895 | 607 435 | 634 625 | 680 563 | 718 556 | 778 066 | 801 893 | 802 409 |
| Public unit trusts | 159 827 | 187 209 | 229 655 | 234 995 | 245 906 | 254 533 | 265 110 | 277 995 | 280 533 | 278 536 |
| Friendly societies | 4 556 | 4 600 | 4 553 | 4 599 | 4 089 | 4 095 | 4 058 | 4 245 | 4 146 | 4 098 |
| Common funds | 9 298 | 9 630 | 10 013 | 10 234 | 10 212 | 10 250 | 10 424 | 11 421 | 11 762 | 11 619 |
| Cash management trusts | 32 452 | 36 544 | 36 862 | 38 181 | 38 018 | 39 000 | 40 815 | 46 745 | 46 506 | 45 683 |
| Total | 793 878 | 915 676 | 1 067 807 | 1 094 801 | 1 132 831 | 1 194 409 | 1 254 739 | 1 341 150 | 1 369 265 | 1 363 108 |
| Type of asset | | | | | | | | | | |
| Cash and deposits | 62 633 | 77 413 | 79 337 | 89 860 | 88 242 | 93 113 | 99 884 | 118 332 | 116 384 | 113 372 |
| Loans and placements | 14 230 | 18 036 | 24 756 | 27 066 | 28 257 | 29 506 | 30 427 | 33 533 | 32 588 | 32 732 |
| Short term securities | 73 845 | 74 239 | 81 966 | 75 398 | 83 887 | 84 076 | 88 987 | 93 181 | 92 900 | 94 542 |
| Long term securities | 66 885 | 71 726 | 73 717 | 79 411 | 80 119 | 82 710 | 81 301 | 82 995 | 81 927 | 80 225 |
| Equities and units in trusts | 305 612 | 370 485 | 428 908 | 439 401 | 455 876 | 498 088 | 529 447 | 559 251 | 587 577 | 573 175 |
| Land and buildings | 96 348 | 107 528 | 118 158 | 123 793 | 125 624 | 128 878 | 133 477 | 139 350 | 143 880 | 142 556 |
| Assets overseas | 151 908 | 166 790 | 230 871 | 227 911 | 240 111 | 244 434 | 255 360 | 270 879 | 276 392 | 288 763 |
| Other assets | 22 418 | 29 459 | 30 093 | 31 960 | 30 715 | 33 604 | 35 857 | 43 629 | 37 616 | 37 743 |
| Total | 793 878 | 915 676 | 1 067 807 | 1 094 801 | 1 132 831 | 1 194 409 | 1 254 739 | 1 341 150 | 1 369 265 | 1 363 108 |

(a) Figures include superannuation funds held in the statutory funds of life insurance offices.

LIFE INSURANCE OFFICES(a), Unconsolidated assets, Amounts outstanding at end of period

| | 2003-04 | 2004-05 | Mar Qtr 2006 | Jun Qtr 2006 | Sep Qtr 2006 | Dec Qtr 2006 | Mar Qtr 2007 | Jun Qtr 2007 | Sep Qtr 2007 | Dec Qtr 2007 |
|---------------------------------------|----------------|----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Assets | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| TOTAL ASSETS | 202 524 | 221 341 | 239 828 | 237 984 | 239 013 | 246 317 | 256 726 | 263 211 | 261 839 | 256 118 |
| Assets in Australia | 185 239 | 206 590 | 224 668 | 222 946 | 224 240 | 232 449 | 242 343 | 249 947 | 249 340 | 243 431 |
| <i>Cash and deposits</i> | <i>7 239</i> | <i>6 424</i> | <i>6 915</i> | <i>7 041</i> | <i>6 958</i> | <i>6 755</i> | <i>6 619</i> | <i>7 070</i> | <i>6 546</i> | <i>6 457</i> |
| Banks | 4 920 | 3 642 | np | 4 066 | 4 315 | 4 088 | 3 930 | 4 894 | 4 296 | 4 111 |
| Other deposit taking institutions | 2 319 | 2 782 | np | 2 975 | 2 643 | 2 668 | 2 689 | 2 175 | 2 250 | 2 346 |
| <i>Loans and placements</i> | <i>2 430</i> | <i>2 786</i> | <i>3 224</i> | <i>3 193</i> | <i>3 011</i> | <i>3 010</i> | <i>3 295</i> | <i>3 385</i> | <i>3 467</i> | <i>3 707</i> |
| <i>Short term securities</i> | <i>13 556</i> | <i>12 491</i> | <i>12 975</i> | <i>12 095</i> | <i>11 466</i> | <i>11 048</i> | <i>11 577</i> | <i>12 569</i> | <i>12 011</i> | <i>12 297</i> |
| Bills of exchange | 2 766 | 1 686 | 1 615 | 1 913 | 1 626 | 1 527 | np | 1 391 | 1 316 | 1 452 |
| Bank certificates of deposit | 7 001 | 7 814 | 8 202 | 8 237 | 7 852 | 7 059 | 7 620 | 8 226 | 8 429 | 8 605 |
| Other short term securities | 3 789 | 2 991 | 3 158 | 1 945 | 1 988 | 2 463 | np | 2 952 | 2 267 | 2 240 |
| <i>Long term securities</i> | <i>27 244</i> | <i>26 158</i> | <i>23 774</i> | <i>25 532</i> | <i>25 340</i> | <i>25 157</i> | <i>25 893</i> | <i>25 342</i> | <i>23 352</i> | <i>22 354</i> |
| Commonwealth government bonds | 5 834 | 5 739 | 4 833 | 4 997 | 5 118 | 4 672 | 5 322 | 5 346 | 5 141 | 4 941 |
| State and local government securities | 6 362 | 4 597 | 4 552 | 4 594 | 4 398 | 4 461 | 4 854 | 4 773 | 4 815 | 4 605 |
| Other long term securities | 15 049 | 15 821 | 14 388 | 15 941 | 15 824 | 16 024 | 15 718 | 15 222 | 13 396 | 12 808 |
| <i>Equities and units in trusts</i> | <i>122 462</i> | <i>146 975</i> | <i>165 467</i> | <i>162 616</i> | <i>165 744</i> | <i>173 484</i> | <i>181 735</i> | <i>187 583</i> | <i>190 471</i> | <i>184 476</i> |
| Trading corporation shares | 20 555 | 23 508 | 16 125 | 16 296 | 15 073 | 15 500 | 16 804 | 17 817 | 19 695 | 18 178 |
| Financial sector shares | 14 160 | 16 360 | 15 900 | 14 505 | 14 633 | 14 901 | 14 974 | 14 787 | 9 385 | 9 224 |
| Units in trusts | 87 747 | 107 107 | 133 442 | 131 815 | 136 037 | 143 083 | 149 958 | 154 979 | 161 392 | 157 073 |
| <i>Other financial assets</i> | <i>3 521</i> | <i>3 479</i> | <i>3 162</i> | <i>2 786</i> | <i>2 466</i> | <i>3 400</i> | <i>2 632</i> | <i>3 181</i> | <i>2 669</i> | <i>3 708</i> |
| <i>Land and buildings</i> | <i>7 860</i> | <i>7 279</i> | <i>8 649</i> | <i>9 104</i> | <i>8 720</i> | <i>8 950</i> | <i>9 969</i> | <i>10 030</i> | <i>10 066</i> | <i>9 693</i> |
| <i>Other non-financial assets</i> | <i>926</i> | <i>999</i> | <i>502</i> | <i>578</i> | <i>535</i> | <i>646</i> | <i>622</i> | <i>788</i> | <i>758</i> | <i>740</i> |
| Assets overseas | 17 284 | 14 751 | 15 160 | 15 038 | 14 774 | 13 869 | 14 383 | 13 264 | 12 499 | 12 686 |

np not available for publication but included in totals where applicable, unless otherwise indicated

(a) Includes superannuation funds held in the statutory funds of life insurance offices. Also included are shareholders' funds.

SUPERANNUATION FUNDS(a), Unconsolidated assets, Amounts outstanding at end of period

| | 2003-04 | 2004-05 | Mar Qtr 2006 | Jun Qtr 2006 | Sep Qtr 2006 | Dec Qtr 2006 | Mar Qtr 2007 | Jun Qtr 2007 | Sep Qtr 2007 | Dec Qtr 2007 |
|---------------------------------------|----------------|----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Assets | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| TOTAL ASSETS | 487 893 | 578 682 | 705 854 | 722 832 | 756 606 | 813 804 | 857 816 | 930 765 | 965 923 | 966 997 |
| Assets in Australia | 380 330 | 458 788 | 540 149 | 559 491 | 583 148 | 635 806 | 671 342 | 732 926 | 760 718 | 751 190 |
| Cash and deposits | 54 393 | 68 328 | 71 845 | 82 150 | 81 601 | 86 167 | 92 099 | 111 764 | 112 987 | 110 927 |
| Banks | 43 218 | 57 145 | 61 423 | 68 974 | 68 620 | 74 711 | 78 685 | 93 939 | 90 972 | 88 776 |
| Other deposit taking institutions | 11 175 | 11 183 | 10 422 | 13 176 | 12 982 | 11 456 | 13 414 | 17 824 | 22 015 | 22 151 |
| Loans and placements | 4 853 | 5 397 | 5 764 | 5 638 | 5 869 | 7 128 | 7 506 | 7 766 | 7 859 | 7 930 |
| Short term securities | 26 804 | 27 007 | 29 372 | 27 948 | 33 244 | 33 211 | 35 922 | 36 569 | 36 120 | 37 201 |
| Bills of exchange | 10 986 | 12 210 | 13 172 | 11 212 | 11 573 | 11 930 | 13 051 | 13 581 | 13 480 | 13 816 |
| Bank certificates of deposit | 9 307 | 7 531 | 8 661 | 9 762 | 12 977 | 12 310 | 11 681 | 11 334 | 11 430 | 12 160 |
| Other short term securities | 6 511 | 7 266 | 7 538 | 6 974 | 8 693 | 8 971 | 11 190 | 11 655 | 11 210 | 11 225 |
| Long term securities | 33 504 | 40 044 | 44 482 | 45 456 | 48 813 | 51 156 | 49 732 | 50 991 | 53 072 | 52 714 |
| Commonwealth government bonds | 10 287 | 13 415 | 14 116 | 14 656 | 16 499 | 16 312 | 15 155 | 14 867 | 15 275 | 14 917 |
| State and local government securities | 7 859 | 8 937 | 10 591 | 10 659 | 11 309 | 12 641 | 12 184 | 13 714 | 14 216 | 14 333 |
| Other long term securities | 15 358 | 17 692 | 19 776 | 20 141 | 21 005 | 22 203 | 22 392 | 22 410 | 23 581 | 23 464 |
| Equities and units in trusts | 223 263 | 275 012 | 342 379 | 346 728 | 363 177 | 407 219 | 431 876 | 463 301 | 490 672 | 482 185 |
| Trading corporation shares | 111 960 | 138 886 | 158 563 | 162 527 | 167 659 | 197 760 | 209 486 | 227 219 | 235 150 | 229 776 |
| Financial sector shares | 44 979 | 54 514 | 80 240 | 82 378 | 86 350 | 87 825 | 95 983 | 101 097 | 112 593 | 109 194 |
| Units in trusts | 66 324 | 81 612 | 103 577 | 101 823 | 109 168 | 121 634 | 126 407 | 134 985 | 142 928 | 143 214 |
| Other financial assets | 10 782 | 10 437 | 10 446 | 13 781 | 12 393 | 11 919 | 13 852 | 19 629 | 14 340 | 13 783 |
| Land and buildings | 26 692 | 32 527 | 35 821 | 37 749 | 38 051 | 39 006 | 40 355 | 42 906 | 45 669 | 46 451 |
| Other non-financial assets(b) | 37 | 36 | 40 | 41 | — | — | — | — | — | — |
| Assets overseas | 107 563 | 119 895 | 165 705 | 163 341 | 173 458 | 177 998 | 186 473 | 197 839 | 205 205 | 215 807 |

— nil or rounded to zero (including null cells)

(b) Most components of other non-financial assets are not available.

(a) Excludes superannuation funds that are invested and administered by life insurance offices.

PUBLIC UNIT TRUSTS, Unconsolidated assets, Amounts outstanding at end of period

| | 2003-04 | 2004-05 | Mar Qtr 2006 | Jun Qtr 2006 | Sep Qtr 2006 | Dec Qtr 2006 | Mar Qtr 2007 | Jun Qtr 2007 | Sep Qtr 2007 | Dec Qtr 2007 |
|-------------------------------------|----------------|----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Assets | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| TOTAL ASSETS | 186 894 | 213 631 | 263 850 | 267 926 | 277 336 | 287 940 | 299 071 | 314 205 | 317 716 | 313 906 |
| Assets in Australia | 160 083 | 181 854 | 214 265 | 218 819 | 225 875 | 235 826 | 245 059 | 254 929 | 259 565 | 254 180 |
| Cash and deposits | 7 798 | 10 059 | 9 689 | 10 074 | 6 727 | 5 609 | 6 754 | 6 807 | 6 721 | 6 978 |
| Banks | 3 092 | 4 856 | 4 790 | 5 622 | 5 594 | 4 665 | 5 912 | 5 929 | 5 764 | 6 092 |
| Other deposit taking institutions | 4 706 | 5 203 | 4 899 | 4 452 | 1 133 | 944 | 842 | 878 | 957 | 886 |
| Loans and placements | 3 775 | 5 589 | 11 192 | 13 584 | 14 654 | 14 507 | 14 649 | 17 244 | 15 965 | 15 745 |
| Short term securities | 3 689 | 3 979 | 6 152 | 5 473 | 6 156 | 6 548 | 6 548 | 6 486 | 7 057 | 7 253 |
| Bills of exchange | 3 186 | 3 430 | 4 209 | 3 706 | 4 149 | 4 482 | 4 415 | 4 391 | 4 731 | 5 158 |
| Bank certificates of deposit(a) | — | — | — | — | — | — | — | — | — | — |
| Other short term securities | 503 | 550 | 1 944 | 1 767 | 2 007 | 2 067 | 2 134 | 2 096 | 2 327 | 2 096 |
| Long term securities | 1 304 | 1 203 | 1 194 | 1 619 | 1 201 | 1 256 | 1 391 | 1 391 | 1 412 | 1 299 |
| Equities and units in trusts | 73 085 | 77 454 | 94 219 | 94 402 | 100 811 | 107 092 | 111 473 | 114 150 | 117 927 | 114 692 |
| Equities | 37 100 | 40 250 | 41 272 | 42 306 | 44 393 | 46 621 | 51 057 | 50 250 | 52 749 | 51 416 |
| Units in trusts | 35 985 | 37 204 | 52 947 | 52 096 | 56 418 | 60 471 | 60 416 | 63 900 | 65 178 | 63 276 |
| Other financial assets | 3 456 | 5 758 | 5 192 | 4 691 | 4 061 | 4 479 | 4 873 | 8 241 | 6 835 | 6 889 |
| Land and buildings | 61 529 | 67 417 | 73 465 | 76 703 | 78 614 | 80 682 | 82 908 | 86 165 | 87 919 | 86 180 |
| Other non-financial assets | 5 447 | 10 395 | 13 162 | 12 273 | 13 651 | 15 653 | 16 463 | 14 445 | 15 729 | 15 144 |
| Assets overseas | 26 811 | 31 777 | 49 585 | 49 107 | 51 461 | 52 114 | 54 012 | 59 276 | 58 151 | 59 726 |

— nil or rounded to zero (including null cells)

(a) Bank certificates of deposit are included with 'Cash and deposits' at banks.

FRIENDLY SOCIETIES, Unconsolidated assets, Amounts outstanding at end of period

| | 2003-04 | 2004-05 | Mar Qtr 2006 | Jun Qtr 2006 | Sep Qtr 2006 | Dec Qtr 2006 | Mar Qtr 2007 | Jun Qtr 2007 | Sep Qtr 2007 | Dec Qtr 2007 |
|---------------------------------------|--------------|--------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Assets | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| TOTAL ASSETS | 6 236 | 6 524 | 6 710 | 6 735 | 6 777 | 6 907 | 6 961 | 7 185 | 7 247 | 7 268 |
| Assets in Australia | 6 098 | 6 352 | 6 542 | 6 569 | 6 598 | 6 718 | 6 779 | 6 994 | 7 062 | 7 072 |
| <i>Cash and deposits</i> | <i>434</i> | <i>694</i> | <i>724</i> | <i>1 173</i> | <i>683</i> | <i>674</i> | <i>639</i> | <i>638</i> | <i>652</i> | <i>618</i> |
| Banks | 226 | 151 | 159 | 613 | 124 | 133 | 103 | 110 | 136 | 97 |
| Other deposit taking institutions | 208 | 543 | 565 | 560 | 559 | 541 | 536 | 528 | 516 | 521 |
| <i>Loans and placements</i> | <i>475</i> | <i>455</i> | <i>497</i> | <i>530</i> | <i>535</i> | <i>532</i> | <i>503</i> | <i>522</i> | <i>549</i> | <i>473</i> |
| <i>Short term securities</i> | <i>1 384</i> | <i>1 305</i> | <i>1 159</i> | <i>785</i> | <i>819</i> | <i>767</i> | <i>746</i> | <i>740</i> | <i>904</i> | <i>922</i> |
| Bills of exchange | 107 | 153 | 214 | 105 | 117 | 126 | 116 | 135 | 110 | 126 |
| Bank certificates of deposit | 1 089 | 1 030 | 841 | 626 | 640 | 568 | 565 | 551 | 721 | 708 |
| Other short term securities | 188 | 122 | 104 | 54 | 62 | 73 | 65 | 54 | 73 | 88 |
| <i>Long term securities</i> | <i>1 251</i> | <i>754</i> | <i>824</i> | <i>737</i> | <i>733</i> | <i>791</i> | <i>784</i> | <i>781</i> | <i>736</i> | <i>732</i> |
| Commonwealth government bonds | 87 | 81 | 95 | 104 | 94 | 143 | 156 | 151 | 149 | 135 |
| State and local government securities | 371 | 166 | 207 | 145 | 134 | 155 | 177 | 191 | 148 | 176 |
| Other long term securities | 793 | 507 | 522 | 488 | 505 | 493 | 451 | 439 | 439 | 421 |
| <i>Equities and units in trusts</i> | <i>1 861</i> | <i>2 341</i> | <i>2 525</i> | <i>2 473</i> | <i>3 014</i> | <i>3 119</i> | <i>3 250</i> | <i>3 230</i> | <i>3 222</i> | <i>3 256</i> |
| Trading corporation shares | 176 | 412 | np | np | np | np | np | np | np | np |
| Financial sector shares | 5 | 7 | np | np | np | np | np | np | np | np |
| Units in trusts | 1 680 | 1 922 | 2 120 | 2 099 | 2 668 | 2 785 | 2 876 | 2 867 | 3 009 | 3 073 |
| <i>Other financial assets</i> | <i>257</i> | <i>330</i> | <i>449</i> | <i>424</i> | <i>376</i> | <i>422</i> | <i>416</i> | <i>571</i> | <i>503</i> | <i>501</i> |
| <i>Land and buildings</i> | <i>265</i> | <i>305</i> | <i>223</i> | <i>237</i> | <i>239</i> | <i>241</i> | <i>245</i> | <i>249</i> | <i>226</i> | <i>232</i> |
| <i>Other non-financial assets</i> | <i>171</i> | <i>168</i> | <i>141</i> | <i>210</i> | <i>199</i> | <i>172</i> | <i>196</i> | <i>263</i> | <i>270</i> | <i>338</i> |
| Assets overseas | 138 | 172 | 168 | 166 | 179 | 189 | 182 | 191 | 185 | 196 |

np not available for publication but included in totals where applicable, unless otherwise indicated

COMMON FUNDS, Unconsolidated assets, Amounts outstanding at end of period

| | 2003-04 | 2004-05 | Mar Qtr 2006 | Jun Qtr 2006 | Sep Qtr 2006 | Dec Qtr 2006 | Mar Qtr 2007 | Jun Qtr 2007 | Sep Qtr 2007 | Dec Qtr 2007 |
|---------------------------------------|--------------|--------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Assets | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| TOTAL ASSETS | 9 687 | 9 954 | 10 410 | 10 687 | 10 711 | 10 934 | 11 148 | 12 093 | 12 454 | 12 297 |
| Assets in Australia | 9 576 | 9 759 | 10 156 | 10 428 | 10 472 | 10 670 | 10 838 | 11 784 | 12 101 | 11 949 |
| <i>Cash and deposits</i> | <i>1 300</i> | <i>1 225</i> | <i>1 926</i> | <i>2 155</i> | <i>1 794</i> | <i>2 321</i> | <i>2 529</i> | <i>3 397</i> | <i>3 255</i> | <i>2 939</i> |
| Banks | 912 | 1 076 | 1 750 | 1 981 | 1 581 | 2 098 | 2 307 | 3 174 | 3 028 | 2 702 |
| Other deposit taking institutions | 388 | 149 | 176 | 174 | 213 | 223 | 222 | 223 | 227 | 237 |
| <i>Loans and placements</i> | <i>2 387</i> | <i>2 150</i> | <i>2 335</i> | <i>2 393</i> | <i>2 309</i> | <i>2 424</i> | <i>2 480</i> | <i>2 679</i> | <i>2 703</i> | <i>2 749</i> |
| <i>Short term securities</i> | <i>3 960</i> | <i>4 336</i> | <i>3 742</i> | <i>3 656</i> | <i>4 097</i> | <i>3 508</i> | <i>3 340</i> | <i>3 279</i> | <i>3 704</i> | <i>3 927</i> |
| Bills of exchange | 1 222 | 1 063 | 1 266 | 1 008 | 1 524 | 877 | 824 | 640 | 737 | 730 |
| Bank certificates of deposit | 2 738 | 3 176 | 2 395 | 2 563 | 2 483 | 2 544 | 2 425 | 2 562 | 2 873 | 3 085 |
| Other short term securities | 18 | 97 | 81 | 85 | 90 | 87 | 91 | 77 | 94 | 112 |
| <i>Long term securities</i> | <i>1 113</i> | <i>1 071</i> | <i>1 018</i> | <i>1 035</i> | <i>987</i> | <i>978</i> | <i>972</i> | <i>970</i> | <i>922</i> | <i>851</i> |
| Commonwealth government bonds | 111 | 137 | 118 | 107 | 66 | 90 | 85 | 84 | 84 | 74 |
| State and local government securities | 326 | 318 | 264 | 266 | 267 | 270 | 266 | 264 | 267 | 289 |
| Other long term securities | 676 | 616 | 636 | 662 | 654 | 618 | 621 | 622 | 571 | 488 |
| <i>Equities and units in trusts</i> | <i>659</i> | <i>758</i> | <i>896</i> | <i>950</i> | <i>1 050</i> | <i>1 198</i> | <i>1 276</i> | <i>1 231</i> | <i>1 284</i> | <i>1 258</i> |
| Trading corporation shares | 171 | 181 | 215 | 206 | 236 | 270 | 296 | 297 | 356 | 368 |
| Financial sector shares | 196 | 290 | 328 | 334 | 368 | 300 | 311 | 318 | 293 | 271 |
| Units in trusts | 292 | 287 | 353 | 410 | 446 | 628 | 669 | 616 | 635 | 619 |
| <i>Other financial assets</i> | <i>154</i> | <i>215</i> | <i>236</i> | <i>235</i> | <i>229</i> | <i>240</i> | <i>241</i> | <i>221</i> | <i>227</i> | <i>224</i> |
| <i>Land and buildings</i> | <i>1</i> | <i>1</i> | <i>—</i> | <i>—</i> | <i>—</i> | <i>—</i> | <i>—</i> | <i>—</i> | <i>—</i> | <i>—</i> |
| <i>Other non-financial assets</i> | <i>2</i> | <i>4</i> | <i>3</i> | <i>4</i> | <i>6</i> | <i>1</i> | <i>—</i> | <i>7</i> | <i>6</i> | <i>1</i> |
| Assets overseas | 111 | 195 | 254 | 259 | 239 | 264 | 310 | 309 | 353 | 348 |

— nil or rounded to zero (including null cells)

CASH MANAGEMENT TRUSTS, Unconsolidated assets, Amounts outstanding at end of period

| | 2003-04 | 2004-05 | Mar Qtr 2006 | Jun Qtr 2006 | Sep Qtr 2006 | Dec Qtr 2006 | Mar Qtr 2007 | Jun Qtr 2007 | Sep Qtr 2007 | Dec Qtr 2007 |
|---------------------------------------|---------------|---------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Assets | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| TOTAL ASSETS | 32 452 | 36 544 | 36 862 | 38 181 | 38 018 | 39 000 | 40 815 | 46 745 | 46 506 | 45 683 |
| Assets in Australia | 32 452 | 36 544 | 36 862 | 38 181 | 38 018 | 39 000 | 40 815 | 46 745 | 46 506 | 45 683 |
| <i>Cash and deposits</i> | <i>5 049</i> | <i>6 883</i> | <i>3 783</i> | <i>5 580</i> | <i>4 732</i> | <i>4 420</i> | <i>5 215</i> | <i>7 465</i> | <i>8 561</i> | <i>8 004</i> |
| Banks | 4 635 | 6 703 | 3 621 | 5 324 | 4 562 | 4 270 | 5 046 | 7 165 | 8 350 | 7 830 |
| Other deposit taking institutions | 414 | 180 | 161 | 256 | 170 | 150 | 169 | 301 | 212 | 174 |
| <i>Loans and placements</i> | <i>378</i> | <i>1 940</i> | <i>1 977</i> | <i>1 962</i> | <i>1 955</i> | <i>1 987</i> | <i>2 028</i> | <i>2 015</i> | <i>2 141</i> | <i>2 229</i> |
| <i>Short term securities</i> | <i>24 451</i> | <i>25 120</i> | <i>28 566</i> | <i>25 441</i> | <i>28 105</i> | <i>28 994</i> | <i>30 854</i> | <i>33 537</i> | <i>33 104</i> | <i>32 942</i> |
| Bills of exchange | 3 635 | 7 213 | 8 640 | 9 340 | 9 891 | 8 549 | 8 441 | 9 374 | 9 077 | 9 644 |
| Bank certificates of deposit | 15 675 | 11 999 | 13 956 | 10 517 | 13 322 | 15 104 | 16 725 | 18 801 | 18 270 | 18 640 |
| Other short term securities | 5 142 | 5 908 | 5 971 | 5 584 | 4 893 | 5 341 | 5 688 | 5 362 | 5 757 | 4 658 |
| <i>Long term securities</i> | <i>2 468</i> | <i>2 496</i> | <i>2 425</i> | <i>5 031</i> | <i>3 045</i> | <i>3 372</i> | <i>2 529</i> | <i>3 521</i> | <i>2 433</i> | <i>2 275</i> |
| Commonwealth government bonds | — | — | — | — | — | — | — | — | — | — |
| State and local government securities | — | — | — | — | — | — | — | — | — | — |
| Other long term securities | 2 468 | 2 496 | 2 425 | 5 031 | 3 045 | 3 372 | 2 529 | 3 521 | 2 433 | 2 275 |
| <i>Other financial assets</i> | <i>106</i> | <i>105</i> | <i>110</i> | <i>167</i> | <i>181</i> | <i>227</i> | <i>190</i> | <i>206</i> | <i>266</i> | <i>232</i> |
| Assets overseas | — | — | — | — | — | — | — | — | — | — |

— nil or rounded to zero (including null cells)

INVESTMENT MANAGERS, SOURCE OF FUNDS, Amounts outstanding at end of period

| | 2003-04 | 2004-05 | Mar Qtr 2006 | Jun Qtr 2006 | Sep Qtr 2006 | Dec Qtr 2006 | Mar Qtr 2007 | Jun Qtr 2007 | Sep Qtr 2007 | Dec Qtr 2007 |
|--------------------------------------|----------------|----------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| <i>Source of funds</i> | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m | \$m |
| TOTAL SOURCE OF FUNDS | 771 484 | 885 392 | 1 026 978 | 1 031 847 | 1 063 238 | 1 124 168 | 1 171 579 | 1 235 908 | 1 269 539 | 1 257 973 |
| Funds from Australian sources | 743 521 | 852 554 | 983 262 | 989 060 | 1 018 347 | 1 076 443 | 1 115 711 | 1 176 474 | 1 209 154 | 1 199 818 |
| <i>Managed funds</i> | <i>531 461</i> | <i>607 488</i> | <i>706 612</i> | <i>708 994</i> | <i>733 823</i> | <i>779 138</i> | <i>810 650</i> | <i>854 219</i> | <i>878 396</i> | <i>874 758</i> |
| Life insurance offices | 124 181 | 136 657 | 139 845 | 138 462 | 138 759 | 143 309 | 145 364 | 148 017 | 146 718 | 143 882 |
| Superannuation funds | 278 760 | 337 587 | 416 620 | 418 457 | 440 438 | 474 690 | 499 668 | 530 417 | 553 278 | 556 369 |
| Public unit trusts | 94 235 | 96 967 | 112 065 | 112 289 | 115 202 | 121 139 | 123 686 | 127 243 | 129 350 | 126 736 |
| Friendly societies | 2 408 | 2 329 | 2 422 | 2 378 | 2 091 | 2 065 | 2 103 | 2 096 | 1 994 | 1 771 |
| Common funds | 3 961 | 4 250 | 4 495 | 4 516 | 4 023 | 4 027 | 4 026 | 4 033 | 4 024 | 4 023 |
| Cash management trusts | 27 916 | 29 698 | 31 165 | 32 892 | 33 310 | 33 908 | 35 803 | 42 413 | 43 032 | 41 977 |
| <i>Total other sources</i> | <i>212 060</i> | <i>245 066</i> | <i>276 650</i> | <i>280 066</i> | <i>284 524</i> | <i>297 305</i> | <i>305 061</i> | <i>322 255</i> | <i>330 758</i> | <i>325 060</i> |
| Government | 17 307 | 19 978 | 23 529 | 24 800 | 23 216 | 23 449 | 24 222 | 22 777 | 22 234 | 21 037 |
| Charities | 2 332 | 2 133 | 2 739 | 2 492 | 2 557 | 2 706 | 2 828 | 3 174 | 3 297 | 3 035 |
| Other trusts | 97 137 | 119 849 | 143 717 | 145 250 | 150 203 | 159 285 | 166 030 | 174 725 | 181 869 | 180 528 |
| General insurance | 27 297 | 30 683 | 34 714 | 33 819 | 34 705 | 34 928 | 34 134 | 34 811 | 35 247 | 34 126 |
| Other investment managers | 44 040 | 38 339 | 28 756 | 30 478 | 31 078 | 30 589 | 30 025 | 34 499 | 32 778 | 31 362 |
| Other sources | 23 947 | 34 084 | 43 195 | 43 227 | 42 765 | 46 348 | 47 822 | 52 269 | 55 333 | 54 972 |
| Funds from overseas sources | 27 963 | 32 838 | 43 716 | 42 787 | 44 891 | 47 725 | 55 868 | 59 434 | 60 385 | 58 155 |

EXPLANATORY NOTES

INTRODUCTION

1 The statistics presented in this publication have been compiled from the ABS's Survey of Financial Information, APRA's Survey of Superannuation Funds, and the ATO's Self Managed Superannuation Fund Regulatory Return. Some brief notes on the concepts, sources and methods employed follow. A full description and glossary are provided on the ABS web site, <<http://www.abs.gov.au>> select Economy under Themes then Finance, then Finance Releases.

MANAGED FUNDS INSTITUTIONS AND INVESTMENT MANAGERS

2 Managed funds institutions are those financial intermediaries which operate in the managed funds market by acquiring assets and incurring liabilities on their own account. Typically, these institutions arrange for the 'pooling' of funds from a number of investors for the purpose of investing in a particular type or mix of assets, with a view to receiving an ongoing return or capital gain. However, funds of a speculative nature that do not offer redemption facilities (e.g. agriculture and film trusts) and funds not established for investment purposes (e.g. health funds and general insurance funds) are excluded.

3 The types of managed funds institutions covered by the statistics in this publication are: Life Insurance Offices, Superannuation Funds (which includes Approved Deposit Funds), Public Unit Trusts, Friendly Societies, Common Funds, and Cash Management Trusts.

4 Specialist investment managers do not acquire assets and incur liabilities as their main activity: they are employed on a fee-for-service basis to manage and invest in approved assets on their clients' behalf. They act in the main as the managers of pooled funds, but also manage clients' investments on an individual portfolio basis. Where possible, the assets managed by investment managers are attributed to the source of funds.

ASSETS, VALUATION AND TIME SERIES COMPARISONS

5 The data tabulated in this publication are the stocks of assets held by the various types of institution, classified by type of asset. The classification of assets in this publication follows that contained in the ABS publication *Australian National Accounts, Financial Accounts (cat. no. 5232.0)*. Definitions of the various types of instruments are given in the glossary on the ABS web site.

6 Providers of managed funds statistics are requested to report assets at their market value.

7 Movements between periods in the levels of assets of managed funds institutions reflect two key components: transactions in particular assets; and valuation changes arising from price changes in the assets.

SUPERANNUATION FUNDS

8 From the June 1995 quarter until the December 2004 quarter, the ABS conducted a quarterly survey of superannuation funds. This survey was used by the Australian Prudential Regulation Authority (APRA) to compile "Superannuation Trends" and by the ABS to compile superannuation fund data in *Managed Funds (ABS cat. no. 5655.0)*. From the December 2004 quarter, this data source was replaced by a new quarterly data collection conducted by APRA for superannuation funds with assets greater than \$50m, supplemented by estimates for other APRA regulated funds and estimates of self-managed funds regulated by the Australian Taxation Office.

9 Prior to December 2004, the ABS estimated asset detail for some superannuation funds using quarterly information from funds with total assets over \$60m. From December 2004, the type of assets held by superannuation funds has been refined by the introduction of a range of compilation methods, depending on the size of the superannuation fund. Where possible, quarterly asset details provided by the superannuation fund itself is the basis of the compilation; else its annual asset detail is the basis of the compilation.

EXPLANATORY NOTES *continued*

METHOD OF CONSOLIDATION

10 Estimates of the consolidated assets of managed funds are derived by eliminating any cross-investment that takes place between the various types of funds. For example, investments by superannuation funds in public unit trusts are excluded from the assets of superannuation funds in a consolidated presentation. It is not possible, however, to apportion cross-investment at the level of detail presented in the unconsolidated tables.

RELATED MATERIAL

11 Time series electronic spreadsheets for the tables in this publication are available free on the ABS web site <<http://www.abs.gov.au>> from the Details tab of this Issue. Users may wish to refer to material available on the ABS web site <<http://www.abs.gov.au>> select Economy under Themes then Finance, then Finance Releases.

- the full Explanatory Notes and Glossary of terms for this publication
- *Australian National Accounts: Financial Accounts (cat. no. 5232.0)* quarterly
- Special article Insurance Technical Reserves: Sources and Methods.

12 Users may also wish to refer to the Australian Prudential Regulation Authority (APRA) web site, particularly APRA Super Trends <www.apra.gov.au/statistics>.

APPENDIX RELATED ARTICLES

| <i>Article</i> | <i>Source</i> | <i>Issue</i> |
|--|---------------|--------------|
| Notes on impacts of major revisions | 5232.0 | Jun qtr 2002 |
| Household sector data in the financial accounts | 5232.0 | Mar qtr 2002 |
| Recent trends in construction and first home buyer finance | 5609.0 | March 2002 |
| Insurance technical reserves: Sources and methods | 5232.0 | Mar qtr 2001 |
| Venture Capital Survey | 5655.0 | Dec qtr 2000 |
| Investment managers | 5655.0 | Jun qtr 2000 |
| Listed equity: Sources and methods | 5232.0 | Dec qtr 1999 |
| Investment managers | 5655.0 | Jun qtr 1999 |
| Investment managers | 5655.0 | Jun qtr 1998 |

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